

## Mick Partridge Hilton & Hyland

Last year was another huge year and current listings include Petra Eccelstone's \$230 million Sloane House, the most expensive home in London (off-market); the Somma Estate, 10697 Somma Way, Bel-Air, at \$78 million; the Azria Estate, 10250 W. Sunset Blvd., Holmby Hills, at \$75 million, the Calvet Residence, 1061 Loma Vista Dr., Trousdale Estates, \$27 million. Celeb clients include Lubov Azria (Herve Leger & BCBG), Laura Katzenberg and Mark Sudack, and street artist Mr. Brainwash. "Shifts toward larger multi-generational estates and secondary home sales played heavily in 2021," he says. "Given the lack of inventory, these trends, coupled with the return of the international buyer, will keep the 2022 high-end market in Los Angeles very strong."



Kurt Rappaport
Co-Founder
Westside Estate Agency

The star agent has racked up \$1.3 billion in career sales. Repped both sides of a \$177 million Malibu sale (the largest in California history) to buyer Marc Andreesen. Other notable transactions include the \$87 million sale to Jan Koum; the \$52 million Eli Broad home; the \$47 million home of Ellen DeGeneres. Represented the \$26 million Beverly Park home bought by Justin Bieber. Clients have included Larry Ellison, Madonna, Brad Pitt, Tom Brady and Gisele Bundchen and Tom Cruise. "The inventory levels are at all-time lows, the demand in the luxury sector is very strong. The high-end market will remain very healthy for the foreseeable future," says Rappaport.



Joyce Rey
Global Luxury Property Specialist
Coldwell Banker Realty Beverly Hills

Rey was one of the listing agents on the Chartwell Estate, which, at \$195 million, is currently the highest sale in the history of Bel-Air. Other highlights on her slate include 771 Garden Lane, Santa Barbara, at \$22.5 million; 9152 Janice Pl., Beverly Hills, at \$17.95 million (repped buyer); 713 N Hillcrest Road, Beverly Hills, at \$25 million (repped buyer); and 920 Foothill Road, Beverly Hills, at \$24 million. "[Last year] was an alltime record-breaking year for the luxury real estate market. Because of the obvious impact of significant inflation, 2022 promises to be the best year yet for all real estate, especially the luxury residential market because of its historic investment value and lifestyle enhancement," Rey says.



Ryan Serhant

His eponymous brokerage Serhant. celebrated its first anniversary, and closed 2021 with nearly \$1.5 billion in total sales volume. Key sales: repped buyer for 535 N. County Rd., Palm Beach, for a record-breaking \$132 million — then the most expensive sale ever in Florida; repped buyer for 220 Central Park South in New York City for \$33 million and the same client for a \$39.5 million North Palm Beach mansion. Currently has the most expensive listing in Manhattan: the 96th floor penthouse of 432 Park Ave. for \$169 million. "I'm optimistic that the luxury market will remain strong into 2022. International buyers are returning. I expect to see a continuing interest from crypto millionaires who are looking to diversify their assets," he says.





Marc and Sara Shevin

Berkshire Hathaway

With over \$3 billion in career sales, specializing in the upscale gated communities of Calabasas and Hidden Hills, this powerhouse family team work closely with custom home builders to bring unique homes to their clients. Sold 35% of all listed properties in Hidden Hills in 2021 and 70% of all sales over \$10 million with final 2021 sales of \$420 million-plus. Key high-end deals: 5350 Lasher for \$15.4 million; 5621 Hoback Glen Rd. for \$15.6 million; 5546 Jed Smith for \$18 million; and 24150 Hidden Ridge Road for \$19.6 million. "We believe that 2022 will be another strong year as buyers continue to move here for the comparative values and great lifestyle," they say in a statement.



Joyce Rey was involved with the sale of the modern 920 Foothill Road in Beverly Hills.

